



Bluewater President Anders Jacobson (left) and FloWater CEO and co-founder Rich Razgaitis (right) with a FloWater water station

Dec 21, 2018 05:01 EST

BLUEWATER INVESTS \$15 MILLION IN US DRINKING WATER SUPPLIER FLOWATER AS PART OF GLOBAL GROWTH STRATEGY AND TO REDUCE SINGLE-USE PLASTIC WASTE

Stockholm, SWEDEN, December 21, 2018 — Bluewater, a world leader in sustainable home, commercial and public water technologies and solutions, today announced a US\$15 million investment in FloWater, a US maker of new-tech water Refill Stations with customers including Google, Red Bull,

AirBNB and Playstation.

The <u>Bluewater</u> investment is the latest move in Bluewater's global growth strategy following a series of other investment during 2018 in companies like I-Drop Water in South Africa, TAP in Spain and Microlyze (now rebranded as Spout) in the USA.

Incubated in Silicon Valley, <u>FloWater</u> encompass thousands of hotels, gyms, schools, and concert venues in nearly US 50 states, creating a new experience with water geared to bring consumers back to the tap and eliminates destructive plastics.

With FloWater having recently achieved the milestone of eliminating 100 million plastic water bottles from the market since its launch in 2013, Bluewater becomes FloWater's largest investor and will provide strategic resources to accelerate FloWater's mission to eliminate 1 billion plastic water bottles from the ecosystem by the year 2022.

Connecting to any potable water line, FloWater Refill Stations extract up to 99% of all contaminants and harsh chemicals, including lead, chromium 6 and delivers fast-flowing, purified and chilled water that has also been oxygenated, alkalized and revitalized with electrolytes and trace minerals for better hydration. A coconut carbon filter 'finishes' the water for a better taste.

"FloWater and Bluewater make for a natural fit thanks to our shared commitment to end the need for single use plastic bottles and a mutual people-centric culture that builds on unsurpassed dedication to quality, continuous innovation in technology and planet-friendly solutions and a passion to enhance human health and wellbeing," said Anders Jacobson, President of Bluewater and Co-Founder & CEO of Blue, the international impact-focused investment company owning Bluewater.

Mr. Jacobson added that "Bluewater's investment was also a result of FloWater's growth trajectory in the U.S., and the quality and composition of its leadership team led by Rich Razgaitis."

According to FloWater CEO and Co-Founder, Rich Razgaitis, "Bluewater's leadership team have been global visionaries in pioneering new approaches

in sustainability and enhancing people's health and wellbeing. Anders Jacobson, and his leadership team brings deep expertise in product development and strategic planning, along with an extensive network of international relationships and resources."

The transaction closed at December 20, 2018. Livingstone Partners served as the advisor to Bluewater.

BACKGROUND

- <u>I-Drop Water</u>, a South African for profit social impact enterprise, that designs, builds and installs drinking water purification and dispensing machines in general grocery stores at no capital cost - shares ongoing revenue from water sales with store owners
- TAPP is a European tap water filtration company, headquartered in Barcelona, that provides a simple, affordable and environmentally friendly faucet-mounted filter that allows householders to get clean tasty tap water without needing to buy bottled water.
- Denver-based <u>Spout</u>, formerly known as Microlyze, is a US company that has developed a real-time water testing device to empower American consumers and businesses with accurate, reliable and cost-effective measurement of water quality collected directly from households.

About Bluewater

Bluewater is a world leader innovating, manufacturing, and commercializing water purification technologies and solutions for home, commercial and public use that harness the company's patented reverse osmosis technology to remove virtually all pollutants from water, including lead, bacteria, pesticides, medical residues, chlorine, micro plastic fibers and lime-scale. Bluewater is a wholly-owned member of Blue, an investment company that serves as a catalyst for innovations that can solve some of the major challenges facing the planet. Blue invests in and operates international companies and organizations that apply human ingenuity to deliver resourceful, sustainable solutions serving as a force for good in society.

About FloWater

Incubated in Silicon Valley, FloWater has re-invented the 'water cooler' to wean US companies off the plastic water bottles they serve to their employees and customers. FloWater is already working with the likes of Google, Red Bull, Airbnb, prAna, Oneill, Play Station, Specialized Bikes and Stance, as well as with thousands of hotels, gyms, schools, and concert venues in nearly 50 states on a new drinking water experience. Since its launch in 2013, FloWater has eliminated the need for more than 100-million plastic water bottles.

www.myflowater.com

Bluewater is a world leading water purification company with its global headquarters in Stockholm, Sweden. Bluewater innovates, manufactures and comercializes compact water purifiers for residential, business and public use that harness the company's patented reverse osmosis technology to remove virtually all pollutants from tap water, including lead, bacteria, pesticides, medical residues, chlorine and lime-scale. Please visit us at www.bluewatergroup.com

Follow us for water-related news on <u>Facebook</u>, <u>Twitter</u> and Wechat (Search ID: Bluewater). Journalists and bloggers can follow our press releases and blogs at http://www.mynewsdesk.com/us/bluewater. And everyone is welcome to enjoy our themed Bluewater music playlist on spotify at BluewaterPure Radio.

Contacts



David Noble

Press Contact

PR & Communications Director

Public relations and corporate communications
david.noble@bluewatergroup.com

+44 7785 302 694